



SEC 8 / 2017-18

12<sup>th</sup> May 2017

The General Manager, DCS – CRD  
BSE Limited  
Corporate Relationship Department  
1st Floor, New Trading Ring  
Rotunda Building, P J Towers  
Dalal Street, Fort,  
MUMBAI - 400 001  
Scrip Code: **500114**

The General Manager, DCS – CRD  
National Stock Exchange of India Ltd  
Exchange Plaza,  
Bandra-Kurla Complex,  
Bandra (East),  
MUMBAI - 400 051  
Symbol: **TITAN**

Dear Sirs,

**Sub: Audited Financial Results, Audited Consolidated Financial Results  
and Recommendation of Dividend for year ended 31<sup>st</sup> March 2017**

We enclose the audited standalone and consolidated financial results for the quarter and year ended 31<sup>st</sup> March 2017 under Ind AS which have been approved and taken on record at a meeting of the Board of Directors of the Company held today which commenced at 11:30 AM and concluded at 4:05 PM.

We would like to state that Deloitte Haskins & Sells, statutory auditors of the Company have issued audit report with unmodified opinion on the above mentioned results.

Further, we would like to inform that at the meeting held today, the Directors have recommended a Dividend of ₹ 2.60 per Equity Share of ₹ 1 each of the Company which shall be paid / dispatched on the seventh day from the conclusion of the Annual General meeting subject to approval of the shareholders of the Company.

We have also uploaded the results on the Stock Exchange websites at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) and on the Company's website at [www.titan.co.in](http://www.titan.co.in).

Kindly acknowledge receipt.

Thank you.

Yours truly,  
For TITAN COMPANY LIMITED

A R Rajaram  
Vice President - Legal & Company Secretary

Titan Company Limited  
(formerly Titan Industries Limited)

No. 132/133 DivyaSree Technopolis Yamalur Main Road Yamalur Post Bengaluru 560 037 India. Tel 91 80 6660 9000 Fax 91 80 6660 8073  
Registered Office 3 Sipcot Industrial Complex Hosur 635 126 TN India Tel 91 4344 664 199 Fax 91 4344 276037. CIN: L74999TZ1984PLC001456  
[www.titan.co.in](http://www.titan.co.in)

A **TATA** Enterprise



The General Manager, DCS – CRD  
BSE Limited  
Corporate Relationship Department  
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**Declaration with respect to Financial Results for the year ended 31<sup>st</sup> March 2017**

I, S. Subramaniam, Chief Financial Officer of Titan Company Limited having its registered office at 3, SIPCOT Industrial Complex, Hosur – 635 126 hereby declare that Deloitte, Haskins & Sells, Statutory Auditors of the Company have issued an Audit Report with unmodified opinion on Audited Financial Results of the Company (Standalone and Consolidated) for the quarter and year ended 31<sup>st</sup> March 2017.

The declaration is given pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 as amended.

For TITAN COMPANY LIMITED

S. Subramaniam  
Chief Financial Officer

Bangalore  
12<sup>th</sup> May 2017

Titan Company Limited  
(formerly Titan Industries Limited)

No. 132/133 DivyaSree Technopolis Yamalur Main Road Yamalur Post Bengaluru 560 037 India. Tel 91 80 6660 9000 Fax 91 80 6660 8073  
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A **TATA** Enterprise



# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED MARCH 31, 2017

PART I

₹ lakh

	Quarter ended 31-03-2017 (Audited) (Refer note 3)	Quarter ended 31-12-2016 (Unaudited) (Refer note 3)	Quarter ended 31-03-2016 (Audited) (Refer note 3)	Year ended 31-03-2017 (Audited) (Refer note 3)	Year ended 31-03-2016 (Audited) (Refer note 3)	Consolidated Year ended 31-03-2017 (Audited)	Consolidated Year ended 31-03-2016 (Audited)
I. Revenue from operations	345,973	386,746	239,756	1,271,689	1,110,538	1,310,016	1,131,002
II. Other income	2,726	1,265	2,574	6,477	7,316	7,049	7,392
<b>III. Total Income (I + II)</b>	<b>348,699</b>	<b>388,011</b>	<b>242,330</b>	<b>1,278,166</b>	<b>1,117,854</b>	<b>1,317,065</b>	<b>1,138,394</b>
IV. Expenses:							
Cost of materials and components consumed	263,817	212,669	194,865	843,457	736,798	857,271	741,594
Purchase of stock-in-trade	37,826	28,143	17,807	112,787	95,623	117,016	95,623
Changes in inventories of finished goods, work-in-progress and stock-in-trade	(44,635)	54,238	(43,607)	(28,847)	(18,054)	(31,371)	(19,143)
Excise duty on sale of goods	3,003	3,031	607	10,235	2,133	12,130	3,413
Employee benefits expense	17,550	17,792	13,517	70,095	62,320	79,386	69,628
Finance costs	823	840	1,037	3,713	4,228	3,774	4,236
Depreciation and amortization expense	2,242	2,383	2,292	9,323	8,712	11,053	9,819
Advertising	13,033	11,934	9,098	45,041	42,892	46,295	42,947
Other expenses	28,169	22,257	26,585	99,383	94,362	113,740	103,466
<b>Total Expenses</b>	<b>321,828</b>	<b>353,287</b>	<b>222,201</b>	<b>1,165,187</b>	<b>1,029,014</b>	<b>1,209,294</b>	<b>1,051,583</b>
V. Profit before exceptional item and tax (III - IV)	26,871	34,724	20,129	112,979	88,840	107,771	86,811
VI. Exceptional item (Refer note 4)	223	60	-	9,637	-	10,269	-
VII. Profit before tax (V - VI)	26,648	34,664	20,129	103,342	88,840	97,502	86,811
VIII. Tax expense:							
Current tax	7,887	10,052	3,234	30,000	18,693	30,211	18,759
Less : MAT credit	-	-	(1,663)	-	(1,663)	-	(1,663)
Deferred tax	(1,310)	(694)	(130)	(2,844)	2,053	(2,614)	2,063
<b>Total Tax</b>	<b>6,577</b>	<b>9,358</b>	<b>1,441</b>	<b>27,156</b>	<b>19,083</b>	<b>27,597</b>	<b>19,159</b>
IX. Profit for the period (VII-VIII)	20,071	25,306	18,688	76,186	69,757	69,905	67,652
X. Share of Profit/ (Loss)							
- Associate						28	(17)
- Jointly controlled entity						(205)	(183)
XI. Net Profit (IX+X)	20,071	25,306	18,688	76,186	69,757	69,728	67,452
XII. Other comprehensive income							
(i) Items that will not be reclassified to the statement of profit and loss							
- Remeasurement of employee defined benefit plans	489	-	(573)	(1,232)	(573)	(1,316)	(605)
- Income-tax on (i) above	(142)	-	123	357	123	365	125
(ii) Items that will be reclassified to the statement of profit and loss							
- Effective portion of gain and loss on designated portion of hedging instruments in a cash flow hedge	(10,959)	(11,774)	(6,117)	3,411	(4,819)	3,411	(4,821)
- Exchange differences in translating the financial statements of foreign operations	-	-	-	-	-	(117)	(83)
- income-tax on (ii) above	3,177	3,414	1,774	(990)	1,398	(982)	1,400
<b>Total other comprehensive income</b>	<b>(7,435)</b>	<b>(8,360)</b>	<b>(4,793)</b>	<b>1,546</b>	<b>(3,871)</b>	<b>1,361</b>	<b>(3,984)</b>
XIII. Total comprehensive income (XI+XII)	12,636	16,946	13,895	77,732	65,886	71,089	63,468
Profit for the year attributable to:							
- Owners of the Company						71,147	67,452
- Non-controlling interest						(1,419)	-
Other comprehensive income for the year attributable to:						69,728	67,452
- Owners of the Company						1,370	(3,984)
- Non-controlling interest						(9)	-
Total comprehensive income for the year attributable to:						1,361	(3,984)
- Owners of the Company						72,517	63,468
- Non-controlling interest						(1,428)	-
XIV. Earnings per equity share of ₹ 1: (based on net profit for the year (XI)) Basic & diluted (not annualised)	2.26	2.85	2.10	8.58	7.86	7.85	7.60

See accompanying notes to the financial results





# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2017

PART II

₹ lakh

	Standalone			Consolidated		
	Year ended 31-03-2017 (Audited)	Year ended 31-03-2016 (Audited)	Year ended 01-04-2015 (Audited)	Year ended 31-03-2017 (Audited)	Year ended 31-03-2016 (Audited)	Year ended 01-04-2015 (Audited)
<b>ASSETS</b>						
<b>(1) Non-current assets</b>						
(a) Property, plant and equipment	68,716	64,439	57,010	85,316	74,083	66,230
(b) Capital work-in-progress	14,027	7,684	4,453	14,324	10,671	5,519
(c) Investment property	1,065	972	972	1,065	972	972
(d) Intangible assets	951	997	337	20,190	1,999	1,023
(e) Intangible assets under development	756	-	-	883	-	-
(f) Goodwill on Consolidation	-	-	-	12,301	-	-
(g) Financial assets						
(i) Investments	51,160	8,037	3,903	3,701	2,786	950
(ii) Other financial assets	8,265	10,309	9,319	9,002	10,509	9,464
(h) Deferred tax assets (net)	224	-	-	359	324	365
(i) Tax assets (net)	8,142	10,250	6,884	8,189	10,244	6,966
(j) Other non-current assets	9,341	10,325	9,485	9,485	10,398	9,546
	<b>162,647</b>	<b>113,013</b>	<b>92,363</b>	<b>164,815</b>	<b>121,986</b>	<b>101,035</b>
<b>(2) Current assets</b>						
(a) Inventories	480,649	438,176	398,587	492,574	444,715	404,931
(b) Financial assets						
(i) Investments	37,453	-	-	39,372	255	-
(ii) Trade receivables	11,536	13,485	13,955	20,760	19,250	18,974
(iii) Cash and cash equivalents	77,274	11,166	21,020	80,203	11,635	21,380
(iv) Other financial assets	51,218	43,586	44,100	28,729	24,284	27,432
(c) Other current assets	14,463	11,409	11,622	17,807	12,390	12,551
	<b>672,593</b>	<b>517,822</b>	<b>489,284</b>	<b>679,445</b>	<b>512,529</b>	<b>485,268</b>
<b>TOTAL ASSETS</b>	<b>835,240</b>	<b>630,835</b>	<b>581,647</b>	<b>844,260</b>	<b>634,515</b>	<b>586,303</b>
<b>EQUITY AND LIABILITIES</b>						
<b>Equity</b>						
(a) Equity share capital	8,878	8,878	8,878	8,878	8,878	8,878
(b) Other equity	422,323	344,591	326,788	414,360	341,750	326,340
(c) Non-controlling interest	-	-	-	2,636	-	-
	<b>431,201</b>	<b>353,469</b>	<b>335,666</b>	<b>425,874</b>	<b>350,628</b>	<b>335,218</b>
<b>Liabilities</b>						
<b>(1) Non-current liabilities</b>						
(a) Provisions	10,943	9,988	8,051	12,108	10,899	9,045
(b) Deferred tax liability (net)	-	1,630	975	33	1,630	1,008
	<b>10,943</b>	<b>11,618</b>	<b>9,026</b>	<b>12,141</b>	<b>12,529</b>	<b>10,053</b>
<b>(2) Current liabilities</b>						
(a) Financial liabilities						
(i) Borrowings	-	11,305	9,979	-	11,305	9,979
(ii) Trade payables	275,260	162,880	187,388	284,234	165,475	189,988
(iii) Other financial liabilities	6,002	6,969	2,550	6,098	7,035	2,609
(b) Provisions	1,798	1,794	1,538	2,009	2,116	1,621
(c) Other current liabilities	110,036	82,800	35,500	113,904	85,427	36,835
	<b>393,096</b>	<b>265,748</b>	<b>236,955</b>	<b>406,245</b>	<b>271,358</b>	<b>241,032</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>835,240</b>	<b>630,835</b>	<b>581,647</b>	<b>844,260</b>	<b>634,515</b>	<b>586,303</b>





# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED MARCH 31, 2017

### PART III

Segment information for the period ended March 31, 2017

₹ lakh

	Quarter ended 31-03-2017 (Audited) (Refer note 3)	Quarter ended 31-12-2016 (Unaudited) (Refer note 3)	Quarter ended 31-03-2016 (Audited) (Refer note 3)	Year ended 31-03-2017 (Audited) (Refer note 3)	Year ended 31-03-2016 (Audited) (Refer note 3)	Consolidated Year ended 31-03-2017 (Audited)	Consolidated Year ended 31-03-2016 (Audited)
Segment revenues and profit and loss							
a) Sales / Income from segments							
Watches	49,776	50,826	44,907	202,756	197,436	203,551	197,436
Jewellery	286,209	325,500	184,655	1,023,728	872,265	1,034,874	872,265
Eyewear	10,967	9,065	9,700	40,580	37,452	40,580	37,452
Others	1,624	1,738	1,362	6,469	5,465	33,431	26,005
Corporate (unallocated)	123	882	1,706	4,633	5,236	4,629	5,236
<b>Total</b>	<b>348,699</b>	<b>388,011</b>	<b>242,330</b>	<b>1,278,166</b>	<b>1,117,854</b>	<b>1,317,065</b>	<b>1,138,394</b>
b) Profit / (Loss) from segments before finance costs and taxes							
Watches	1,210	5,287	772	13,843	17,065	11,035	15,927
Jewellery	28,240	33,428	20,783	103,872	80,004	99,796	80,004
Eyewear	1,076	(294)	1,339	1,278	2,061	1,278	2,061
Others	(1,680)	(1,028)	(954)	(4,080)	(2,719)	(2,971)	(3,603)
Corporate (unallocated)	(1,375)	(1,889)	(774)	(7,858)	(3,343)	(8,039)	(3,542)
	27,471	35,504	21,166	107,055	93,068	101,099	90,847
Finance costs	823	840	1,037	3,713	4,228	3,774	4,236
<b>Profit before taxes</b>	<b>26,648</b>	<b>34,664</b>	<b>20,129</b>	<b>103,342</b>	<b>88,840</b>	<b>97,325</b>	<b>86,611</b>

₹ lakh

	Quarter ended 31-03-2017 (Audited) (Refer note 3)	Quarter ended 31-12-2016 (Unaudited) (Refer note 3)	Quarter ended 31-03-2016 (Audited) (Refer note 3)	Year ended 31-03-2017 (Audited) (Refer note 3)	Year ended 31-03-2016 (Audited) (Refer note 3)	Year ended 01-04-2015 (Audited)
c) Segment assets and liabilities						
Segment assets						
Watches	123,441	131,280	119,774	123,441	119,774	105,356
Jewellery	455,533	429,442	415,954	455,533	415,954	382,011
Eyewear	22,589	20,229	16,771	22,589	16,771	14,008
Others	4,829	6,011	24,265	4,829	24,265	22,754
Corporate(Unallocated)	228,624	143,336	54,071	228,624	54,071	57,518
<b>Total</b>	<b>835,016</b>	<b>730,298</b>	<b>630,835</b>	<b>835,016</b>	<b>630,835</b>	<b>581,647</b>
Segment liabilities						
Watches	53,335	53,225	41,967	53,335	41,967	40,669
Jewellery	337,966	262,735	213,804	337,966	213,804	187,722
Eyewear	8,693	8,383	6,899	8,693	6,899	4,967
Others	1,780	3,532	169	1,780	169	448
Corporate(Unallocated)	2,265	2,254	12,897	2,265	12,897	11,200
<b>Total</b>	<b>404,039</b>	<b>330,129</b>	<b>275,736</b>	<b>404,039</b>	<b>275,736</b>	<b>245,006</b>





# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED MARCH 31, 2017

₹ lakh

	Consolidated Year ended 31-03-2017 (Audited)	Consolidated Year ended 31-03-2016 (Audited)	Consolidated Year ended 01-04-2015 (Audited)
c) Segment assets and liabilities			
Segment assets			
Watches	126,807	121,475	106,168
Jewellery	499,150	415,954	382,011
Eyewear	22,589	16,771	14,008
Others	36,773	51,205	45,865
Corporate(Unallocated)	158,582	28,786	37,886
<b>Total</b>	<b>843,901</b>	<b>634,191</b>	<b>585,938</b>
Segment liabilities			
Watches	53,818	41,995	41,593
Jewellery	343,641	213,804	187,722
Eyewear	8,693	6,899	4,967
Others	32,517	26,695	21,274
Corporate(Unallocated)	(20,316)	(7,136)	(5,479)
<b>Total</b>	<b>418,353</b>	<b>282,257</b>	<b>250,077</b>

1 The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016. The Company adopted Ind AS from April 01, 2016, and accordingly, these financial results (including for all the periods presented in accordance with Ind AS 101 - First-time Adoption of Indian Accounting Standards) have been prepared in accordance with the recognition and measurement principles in Ind AS 34 - Interim Financial Reporting, prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.

2 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Report does not have any impact on the above 'Results and Notes' for period ended March 31, 2017 which needs to be explained.

3 The Honorable High Court of Madras *vide* its order dated February 13, 2017 has approved the scheme of arrangement between Titan Engineering and Automation Limited (transferee), a Wholly Owned Subsidiary of the Company and the Company to transfer all assets and liabilities of Precision Engineering Division (PED) of the Company to the transferee effective April 1, 2015. Consequently, all assets and liabilities of the PED have been transferred to the transferee on the date of transition after giving effect to adjustments as required under Ind AS 101. Profits and losses for all periods from April 1, 2015 are also transferred to the transferee.

4 The Company has announced Voluntary Retirement Scheme (VRS) to its employees during the period. The entire expenses relating to the same being exceptional are classified accordingly and accounted for in the period. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the year ended March 31, 2017:

Segment	₹ lakh	
	Current year	Previous year
Watches	20,441	17,065
Jewellery	105,305	80,004
Eyewear	1,687	2,061
Others	(4,080)	(2,719)
	<b>123,353</b>	<b>96,411</b>
Corporate (Unallocated)	(6,661)	(3,343)
	<b>116,692</b>	<b>93,068</b>

5 The Company is structured into four verticals namely Watches, Jewellery, Eyewear and Others where "Others" include Accessories, Fragrances and Sarees. Accordingly, the Company has presented its segment results under these business segments.

6 The company uses derivative financial instruments (hedging instruments) to manage risks associated with gold price fluctuations relating to certain highly probable forecasted transactions (sales). The hedging instruments are initially measured at fair value, and are remeasured at subsequent reporting dates. Under the previous GAAP, changes in the fair value of these hedging instruments designated and effective as hedges of future cash flows were recognized directly in hedging reserves (grouped under reserves and surplus) which as per the Ind AS requirements are routed through Other Comprehensive Income. On occurrence of the forecast transaction (sales), the effective portion of these derivatives are adjusted against the sales (underlying hedged item) and ineffective portion is recognized as expense in the Statement of profit and loss.





# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED MARCH 31, 2017

7. The following statement provides first-time Ind AS adoption reconciliation that quantifies the significant differences arising on account of transition from previous GAAP to Ind AS and adjustments due to demerger of PED division (refer note 3)

Sl. No.	Nature of adjustments	Note No.	Standalone		Consolidated
			Quarter ended	Year ended	Year ended
			31-03-2016	31-03-2016	31-03-2016
	<b>Profit after tax as reported under previous GAAP</b>		18,443	70,585	68,994
1	Impact due to remeasurement of lease rentals on straight line basis	ii	64	448	449
2	Effect of discounting of security deposit, employee loans and reclassification of land as operating lease	iii	(21)	(24)	(16)
3	Impact due to recognition of revenue over the period in which services are rendered	iv	(8)	(39)	(39)
4	Reclassification of actuarial gains/ (losses), arising in respect of employee benefit schemes, to Other Comprehensive Income	vi	573	573	605
5	Fair value of investments	i(c)	-	-	6
6	Impact on account of considering infinite useful life of trademarks	xi	-	-	129
7	Tax adjustments		2,367	(226)	(226)
8	Non-GAAP adjustment with respect to a subsidiary on account of Income-tax		-	-	139
	<b>Total Ind AS adjustments</b>		<b>2,975</b>	<b>732</b>	<b>1,047</b>
	<b>Profit under Ind AS (after tax)</b>		<b>21,418</b>	<b>71,317</b>	<b>70,041</b>
	<b>Other Comprehensive Income (after taxes)</b>				
9	On actuarial gains/ (losses) on employee benefits	vi	(450)	(450)	(480)
10	Exchange losses on translation of foreign operations	x	-	-	(83)
11	Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge	viii	(4,343)	(3,421)	(3,421)
	<b>Total other comprehensive income</b>		<b>(4,793)</b>	<b>(3,871)</b>	<b>(3,984)</b>
12	Impact on deferred tax for the year ended March 31, 2016 pursuant to scheme of demerger of PED business (Refer note 3)		(2,375)	(2,375)	(2,589)
13	(Profit)/ loss of PED division transferred to transferee (Refer note 3)		(355)	815	-
	<b>Total comprehensive income as reported under Ind AS</b>		<b>13,895</b>	<b>65,886</b>	<b>63,468</b>

8. Reconciliation of equity between Ind AS and previous Generally Accepted Accounting Principles (GAAP)

Sl. No.	Nature of adjustments	Note No.	Standalone		Consolidated	
			Year ended	Year ended	Year ended	Year ended
			31-03-2016	01-04-2015	31-03-2016	01-04-2015
	<b>Total equity (Shareholder's fund) as reported under Previous GAAP</b>		349,901	309,201	346,915	308,388
1	Impact due to remeasurement of lease rentals on straight line basis	ii	4,813	4,365	4,814	4,365
2	Effect of discounting of security deposit, employee loans and reclassification of land as operating lease	iii	(111)	(87)	(103)	(87)
3	Impact of measuring investments at Fair Value through Profit or loss	i(c), i(d)	640	640	646	640
4	Impact due to recognition of revenue over the period in which services are rendered	iv	(126)	(87)	(126)	(87)
5	Impact on account of recognising liability for dividend and tax thereof as and when approved by shareholders	vii	-	24,576	-	24,576
6	Impact on account of considering infinite useful life of trademarks	xi	-	-	129	-
7	Tax adjustments		(1,648)	(2,577)	(1,647)	(2,577)
	<b>Total Ind AS adjustments</b>		<b>3,568</b>	<b>26,830</b>	<b>3,713</b>	<b>26,830</b>
8	Impact on deferred tax as on April 1, 2015 pursuant to scheme of demerger of PED business (Refer note 3)		-	(365)	-	-
	<b>Total equity as reported under Ind AS</b>		<b>353,469</b>	<b>335,666</b>	<b>350,628</b>	<b>335,218</b>

- i Ind AS 101 (First-time Adoption of Indian Accounting Standards) provides a suitable starting point for accounting in accordance with Ind AS and is required to be mandatorily followed by first-time adopters. Ind AS 101 allows first-time adopters exemptions from the retrospective application of certain requirements under Ind AS. The Company has applied the following exemptions in its standalone financial results:

a. Property, Plant and Equipment were carried in the statement of financial position prepared under previous GAAP as at March 31, 2015. The Company has elected to regard such carrying amount as deemed cost at the date of transition i.e. April 01, 2015.

b. Under previous GAAP, investment in subsidiaries, joint venture and associate were stated at cost and provisions were made to recognise the decline, other than temporary. Under Ind AS, the Company has elected to regard such carrying amount as at March 31, 2015 as deemed cost at the date of transition.

c. Under previous GAAP, current investments were stated at lower of cost or fair value. Under Ind AS, these financial assets have been classified as Fair Value through Profit and Loss ("FVTPL") on the date of transition and fair value changes after the date of transition has been recognised in the statement of profit and loss.

d. Under previous GAAP, non current Investments were stated at cost. Where applicable, provision was made to recognise a decline, other than temporary, in valuation of such Investments. Under Ind AS, financial assets in equity instruments (other than investments in subsidiaries, associate and a joint venture) have been classified as FVTPL.



- ii Under previous GAAP, lease payments on all operating leases were recognised as an expense on a straight line basis over the lease term. Under Ind AS, lease payments under operating leases are recognised on a straight line basis as expense only if the payments to lessor vary because of factors other than expected general inflation.
- iii Under previous GAAP, employee loans were stated at the amount paid to the employees. Under Ind AS, employee loans are carried at amortised cost over the period of employee loans.

Under previous GAAP, leasehold land were recognised at cost in property, plant and equipment. Under Ind AS, leases of land are classified as operating leases and accordingly amortised over the period of lease.

Under previous GAAP, lease deposits were recognised at amount paid to lessors. Under Ind AS, lease deposits are carried at amortised cost over the period of deposits.

- iv Under previous GAAP, revenue relating to EMG (Extended Maintenance Guarantee) and signing fees were recognised at the point of receipt / agreement respectively. Under Ind AS, EMG and signing fees is recognised in the accounting periods in which services are rendered.
- v Under previous GAAP, there was no requirement to present investment property separately and the same was included under property, plant and equipment and measured at cost. Under Ind AS, investment property is required to be presented separately in the balance sheet.
- vi Under previous GAAP, actuarial gains and losses were recognised in the statement of profit and loss. Under Ind AS, the actuarial gains and losses form part of remeasurement of the defined benefit liability/asset which is recognised in Other Comprehensive Income. Consequently, the tax effect of the same has also been recognised in the Other Comprehensive Income under Ind AS.
- vii Under previous GAAP, liability for dividend and dividend distribution tax thereof is recognised in the period to which the dividend relates, even though the dividend may be approved by the shareholders subsequent to the reporting date. Under Ind AS, dividend is recognised in the year in which the obligation to pay is established.
- viii Under previous GAAP, gain/ (loss) arising on changes in fair value of hedging instruments designated and effective as hedges of future cash flows is shown as "Hedging Reserve" under Reserves and Surplus. Under Ind AS, the same is recognised as a component of Other Comprehensive Income. Tax effect on the same is also recognised under Other Comprehensive Income.
- ix Under previous GAAP, profit/ (loss), assets and liabilities in the jointly controlled entity, which is not a subsidiary, had been consolidated on a line-by-line basis by adding together the book value of like item of assets, liabilities, incomes and expenses on a proportionate basis to the extent of Group's equity interest in such entity. Under Ind AS, the same is recognised under equity method by adding/reducing group's share of profits /losses to the investment value.
- x Under previous GAAP, in case of integral operations, exchange differences arising out of translation of assets and liabilities, revenue and expenses were charged to the consolidated statement of profit and loss. Under Ind AS, such exchange differences arising out of translations are accumulated in "Foreign Currency Translation Reserve" under Reserves and Surplus.
- xi Under previous GAAP, trademark of a foreign subsidiary was amortised over a period of 10 years. Under Ind AS, useful life is considered infinite.

9. The figures of the previous periods have been regrouped/ recasted, where necessary, to confirm to the current period classification.

10. The figures for the quarters ended March 31, 2017 and March 31, 2016 are the balancing figures between the audited figures in respect of the full financial year and the year to date figures up to the third quarter.

11. The audited standalone financial results of the Company for the period ended March 31, 2017 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on May 12, 2017.

12. The Board of Directors at its meeting held on May 12, 2017, has declared a final dividend of ₹ 2.60 per equity share.

For and on behalf of the Board of Directors



*[Handwritten Signature]*  
BHASKAR BHAT  
Managing Director

Bengaluru, May 12, 2017





## INDEPENDENT AUDITOR'S REPORT

### TO THE BOARD OF DIRECTORS OF TITAN COMPANY LIMITED

1. We have audited the accompanying Statement of Standalone Financial Results of **TITAN COMPANY LIMITED** ("the Company"), for the year ended March 31, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone Ind AS financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - a. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and

**Deloitte  
Haskins & Sells**

- b. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit/loss, Total comprehensive income / loss and other financial information of the Company for the year ended March 31, 2017.
4. The Statement includes the results for the Quarter ended March 31, 2017 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For DELOITTE HASKINS & SELLS  
Chartered Accountants  
(Firm's Registration No. 008072S)



V. Srikumar  
Partner

(Membership No. 84494)

Place: *Mumbai*  
Date: May 12, 2017  
VS/MNB/2017

## INDEPENDENT AUDITOR'S REPORT

### TO THE BOARD OF DIRECTORS OF TITAN COMPANY LIMITED

1. We have audited the accompanying Statement of Consolidated Financial Results of **TITAN COMPANY LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the profit/(loss) of its joint venture and associate, for the year ended March 31, 2017 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditor in terms of their report referred to in paragraph 4 below, is sufficient and appropriate to provide a basis for our audit opinion.

3. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the report of the other auditor on separate financial statements of the subsidiary referred to in paragraph 4 below, the Statement:

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- a. includes the results of the following entities:

Titan TimeProducts Limited, subsidiary  
Favre Leuba AG, subsidiary  
Titan Engineering and Automation Limited, subsidiary  
Titan Watch Company Hongkong Limited (100% subsidiary of Favre Leuba AG)  
Carat Lane Trading Private Limited, subsidiary (w.e.f. August 3, 2016)  
MontBlanc Retail (India) Private Limited, Joint Venture  
Green Infra Wind Power Theni Limited, Associate

- b. is presented in accordance with the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
- c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit/loss, Total comprehensive income/ loss and other financial information of the Group for the year ended March 31, 2017.
4. We did not audit the financial statements of one subsidiary included in the consolidated financial results, whose financial statements reflect total assets of ₹ 13,380 lakh as at 31st March, 2017, total revenues of ₹ 14,074 lakh, total net loss after tax of ₹ 4,101 lakh and total comprehensive loss of ₹ 4,110 lakh for the year ended on that date, as considered in the consolidated financial results. These financial statements have been audited by the other auditor whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditor.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditor.

5. The consolidated financial results also include the Group's share of net loss of ₹ 177 lakh and total comprehensive loss of ₹ 177 lakh for the year ended March 31, 2017, as considered in the consolidated financial results, in respect of associate and joint venture, whose financial statements have not been audited by us. These financial statements are unaudited and have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of the associate and joint venture, are based solely on such unaudited financial statements.
6. Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the financial statements certified by the Management.

For DELOITTE HASKINS & SELLS  
Chartered Accountants  
(Firm's Registration No. 008072S)



V. Srikumar  
Partner

(Membership No. 84494)

Place: Mumbai  
Date: May 12, 2017  
VS/MNB/2017



12<sup>th</sup> May 2017

PRESS RELEASE

**Titan Company's income grows 44% in Q4.**

The fourth quarter, Jan – March 2017 was an extremely good quarter for Titan Company Limited, with an income growth of 44.3%. The financial year 2016-17 recorded a growth of 14.5%. Titan Company Ltd reported an income of Rs.12,717 crores for the year ended March 2017. This performance came in the backdrop of a changing environment and regulatory moves like demonetisation. Income for Q4 stood at Rs.3,460 crores against Rs.2,398 crores last year.

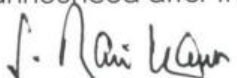
Profit before tax for the year 2016-17 grew by 16.3% to Rs.1,033 crores after an exceptional item of Rs.96 crores, incurred towards a Voluntary Retirement Scheme offered to employees. The PBT, before this exceptional item is Rs.1,130 crores, a healthy growth of 27%. The net profit for the year is Rs.762 crores, a growth of 9.2%. These figures are stand-alone numbers for the Company and do not include subsidiaries.

The jewellery business of the Company crossed the Rs.10,000 crores mark. The income from Jewellery segment saw a growth of 17.4% to Rs.10,237 crores. The year witnessed launch of many successful collections in jewellery as well as an effective wedding campaign. The Watches business of the Company recorded an income of Rs.2,028 crores, a growth of 2.7%. The key highlight of the year was Titan's entry into the world of smart watches through launch of Titan 'Juxt Pro', 'Sonata Act' – the safety watch for women and Fastrack 'Reflex' the fitness band. The income from Eyewear business was Rs.406 crores, recording a growth of 8.4% on the back of an aggressive network expansion strategy. Other businesses of the company comprising accessories, fragrances and sarees recorded a sale of Rs.65 crores, a growth of 18.4%. The fourth business of the company, Precision Engineering, was subsidiarised and stands as an independent Company 'Titan Engineering and Automation Ltd (TEAL)'. The consolidated income for the Company from 'other segments' including accessories and subsidiaries like TEAL was Rs.334 crores.

The year witnessed aggressive expansion of its retail network with a net addition of 84 stores by Watches, Jewellery and Eyewear businesses. As on 31<sup>st</sup> March 2017, the Company had 1366 stores, with over 1.8 million sq.ft of retail space delivering a retail turnover in excess of Rs.13,325 crores.

Mr. Bhaskar Bhat, Managing Director of the Company stated that "The year 2016-17 was an extremely satisfying year, in terms of Company performance, given the market conditions. The strength of Company's brands, the reach of its retail and distribution network and the effectiveness of new product introductions and marketing campaigns was tested in a difficult environment. The various businesses of the Company retained their focus on the Company and took bold steps, wherever needed, to drive growth and enhance profitability. We believe we are well prepared and are taking steps to set up a good foundation for the years ahead."

Considering the performance of the Company, a dividend of Rs. 2.60 per share (260%) was announced after the Board Meeting held on 12<sup>th</sup> May 2017.

  
S. Ravi Kant  
Executive Vice President  
(Corporate Communications)

Titan Company Limited  
(formerly Titan Industries Limited)

No. 132/133 DivyaSree Technopolis Yamalur Main Road Yamalur Post Bengaluru 560 037 India. Tel 91 80 6660 9000 Fax 91 80 6660 8073  
Registered Office 3 Sipcot Industrial Complex Hosur 635 126 TN India Tel 91 4344 664 199 Fax 91 4344 276037. CIN: L74999TZ1984PLC001456  
www.titan.co.in

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