



SEC 31 / 2017-18

1<sup>st</sup> February 2018

The General Manager, DCS – CRD  
BSE Limited  
Corporate Relationship Department  
1st Floor, New Trading Ring  
Rotunda Building, P J Towers  
Dalal Street, Fort,  
MUMBAI - 400 001  
Scrip Code: **500114**

The General Manager, DCS – CRD  
National Stock Exchange of India Ltd  
Exchange Plaza,  
Bandra-Kurla Complex,  
Bandra (East),  
MUMBAI - 400 051  
Symbol: **TITAN**

Dear Sirs,

**Sub: Unaudited Financial Results (stand-alone and consolidated) for the third quarter ended 31<sup>st</sup> December 2017**

At the Board Meeting of the Company held today, the unaudited financial results (stand-alone and consolidated) for the third quarter and nine months ended 31<sup>st</sup> December 2017 was considered and approved. The Board meeting commenced at 09:30 AM and ended at 3:10 PM.

We have also uploaded the results on the Stock Exchange websites at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) and on the Company's website at [www.titan.co.in](http://www.titan.co.in).

Thank you.

Yours truly,  
For TITAN COMPANY LIMITED

A R Rajaram  
Vice President - Legal & Company Secretary

End. As stated

Titan Company Limited

'INTEGRITY' No.193, Veerasandra, Electronics City P.O Off Hosur Main Road, Bengaluru - 560 100 India, Tel : 91 80 - 67047000, Fax : 91 80 - 67046262  
Registered Office No. 3, SIPCOT Industrial Complex Hosur 635 126 TN India, Tel 91 4344 664 199, Fax 91 4344 276037, CIN: L74999TZ1984PLC001456

[www.titan.co.in](http://www.titan.co.in)

A **TATA** Enterprise



1<sup>st</sup> February 2018

PRESS RELEASE

**Titan Company Ltd.: registered a healthy growth of 22.1% in profits for Q3**

Titan Company reported an extremely healthy growth of 22.1% in profit before tax for the quarter ending December 2017. Sales income during the same period grew by 6.1% while income for the nine-month period ending December 2017 grew by 23.3%. The overall standalone income from operations in the third quarter, October to December 2017, was Rs.4137 crores, as compared to last year's income of Rs.3867 crores during the same period. The income for April to December 2017, the nine-month period, stands at Rs.11,483 crores. The consolidated income for the same nine-month period was Rs.11793 crores.

The profit before tax for Q3, October to December 2017, was Rs.423 crores. The net profit for the same period was Rs.308 crores and Rs.881 crores for the nine-months ended December 2017. The profit before tax for the nine-month period ending December 2017 grew by 58.9%, to Rs.1219 crores.

The income from watches was Rs.532 crores in Q3, a growth of 4.7% over last year. The income figures are not comparable as the income last year included Excise Duty as compared to the income being after GST this year and hence the growth appears subdued. The jewellery business recorded a growth of 7.4% in Q3 over last year and had an income of Rs.3497 crores this year in Q3 as compared to Rs.3255 crores last year. For the nine-month ended December 2017, the jewellery business recorded a growth of 28.7%. The eyewear business remained flat in income, in Q3, at Rs.90 crores. Other businesses of the company registered a growth of 26.2% in Q3, at Rs.22 crores. The nine-month income for this segment grew by 41.3% to Rs.68 crores.

The Titan Company (TCL) retail chain is 1439 stores strong, as on 31<sup>st</sup> December 2017 with the retail area crossing 1.87 million sq.ft. nationally for all its brands. A total of 166 stores were added by TCL brands in the nine month period till December 2017.

Mr. Bhaskar Bhat, Managing Director of the company stated that "The third quarter was an eventful quarter with suspension of the applicability of PMLA (Prevention of Money Laundering Act), favourable to our jewellery business and reduction of GST rates for watches, sunglasses and optical frames. All our businesses recorded good sales in the festival season. It was an extraordinary quarter with the Company registering record levels of profits. Many new products were launched by all our brands during the quarter. Our effort continues to be one of generating demand through new product introductions and network expansion."

S. Ravi Kant  
Executive Vice President  
(Corporate Communications)

Titan Company Limited

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A **TATA** Enterprise

# B S R & Co. LLP

Chartered Accountants

Maruthi Info-Tech Centre  
11-12/1 Inner Ring Road  
Koramangala  
Bangalore 560 071 India

Telephone +91 80 7134 7000  
Fax +91 80 7134 7999

## Limited Review Report on quarterly and year to date unaudited standalone financial results of Titan Company Limited pursuant to the regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

### To the Board of Directors of Titan Company Limited

We have reviewed the accompanying statement of unaudited standalone financial results (“the Statement”) of Titan Company Limited (“the Company”) for the quarter ended 31 December 2017 and year to date results for the period 1 April 2017 to 31 December 2017, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Regulations, 2015”). This Statement is the responsibility of the Company’s Management and has been approved by the Board of Directors on 1 February 2018. Our responsibility is to issue a report on these standalone financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the standalone financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

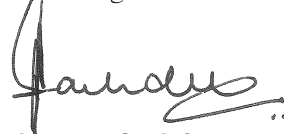
Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

The standalone financial results for the quarter ended 31 December 2016 and year to date standalone financial results for the period 1 April 2016 to 31 December 2016 and for the year ended 31 March 2017 included in the Statement and the standalone financial results for the quarter ended 30 June 2017 were reviewed/audited earlier by the then statutory auditors of the Company whose reports have been furnished to us and have been relied upon by us for the purpose of our review of the Statement.

for **B S R & Co. LLP**

*Chartered Accountants*

Firm Registration Number: 101248W/W-100022



**Supreet Sachdev**

*Partner*

Membership Number: 205385

Place: Bengaluru

Date: 1 February 2018



# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456  
3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

₹ lakh

### PART I

Particulars	3 months ended			9 months ended		Year ended
	31-12-2017 (Unaudited)	30-09-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 2)	31-12-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 2)	31-03-2017 (Audited)
I. Revenue from operations (Refer note 4,5)						
- Sale of products/ services	408,535	335,365	384,893	1,135,842	921,097	1,264,370
- Other operating revenue:	5,122	4,863	1,853	12,492	4,619	7,319
II. Other income	1,840	2,045	1,265	6,644	3,751	6,477
<b>III. Total income (I +II)</b>	<b>415,497</b>	<b>342,273</b>	<b>388,011</b>	<b>1,154,978</b>	<b>929,467</b>	<b>1,278,166</b>
IV. Expenses:						
Cost of materials and components consumed	169,290	332,007	212,669	733,432	579,640	843,457
Purchase of stock-in-trade	47,512	57,813	28,143	160,478	74,961	112,787
Changes in inventories of finished goods, stock-in-trade and work-in-progress	96,332	(141,522)	54,238	(34,713)	15,788	(28,847)
Excise duty on sale of goods	-	-	3,031	3,455	7,232	10,235
Employee benefits expense	19,284	18,327	17,792	55,771	52,545	70,095
Finance costs	1,036	1,434	840	3,528	2,890	3,713
Depreciation and amortisation expense	2,945	2,538	2,383	7,961	7,081	9,323
Advertising	13,644	10,543	11,934	34,779	32,008	45,041
Other expenses	23,121	18,618	22,257	67,339	71,214	99,383
<b>IV. Total expenses</b>	<b>373,164</b>	<b>299,758</b>	<b>353,287</b>	<b>1,032,030</b>	<b>843,359</b>	<b>1,165,187</b>
<b>V. Profit before exceptional item and tax (III - IV)</b>	<b>42,333</b>	<b>42,515</b>	<b>34,724</b>	<b>122,948</b>	<b>86,108</b>	<b>112,979</b>
VI. Exceptional item (Refer note 3)	-	65	60	1,095	9,414	9,637
VII. Profit before tax (V - VI)	42,333	42,450	34,664	121,853	76,694	103,342
VIII. Tax expense:						
Current tax	10,350	12,311	10,052	33,411	22,113	30,000
Deferred tax (asset)/liability	1,162	(425)	(694)	367	(1,534)	(2,844)
<b>VIII. Total tax</b>	<b>11,512</b>	<b>11,886</b>	<b>9,358</b>	<b>33,778</b>	<b>20,579</b>	<b>27,156</b>
<b>IX. Profit for the period (VII-VIII)</b>	<b>30,821</b>	<b>30,564</b>	<b>25,306</b>	<b>88,075</b>	<b>56,115</b>	<b>76,186</b>
X. Other comprehensive income						
(i) Items that will not be reclassified to the statement of profit and						
- Remeasurement of employee defined benefit plan	1,188	667	-	1,220	(1,821)	(1,232)
- Income-tax on (i) above	(333)	(193)	-	(342)	683	357
(ii) Items that will be reclassified to the statement of profit and loss						
- Effective portion of gain or loss on designated portion of hedging instruments in a cash flow hedge	3,189	(5,125)	9,434	(2,581)	14,370	3,411
- income-tax on (ii) above	(924)	1,486	(2,736)	749	(4,167)	(990)
<b>X. Total other comprehensive income</b>	<b>3,120</b>	<b>(3,165)</b>	<b>6,698</b>	<b>(954)</b>	<b>9,065</b>	<b>1,546</b>
<b>XI. Total comprehensive income (IX+X)</b>	<b>33,941</b>	<b>27,399</b>	<b>32,004</b>	<b>87,121</b>	<b>65,180</b>	<b>77,732</b>
XII. Paid up equity share capital (face value ₹ 1 per share):	8,878	8,878	8,878	8,878	8,878	8,878
XIII. Other equity:						422,323
XIV. Earnings per equity share of ₹ 1: (based on net profit for the period (IX)) Basic and diluted (not annualised) in ₹	3.47	3.44	2.85	9.92	6.32	8.58

See accompanying notes to the standalone financial results



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# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

### SEGMENT INFORMATION

₹ lakh

	3 months ended			9 months ended		Year
	31-12-2017 (Unaudited)	30-09-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 2, 3)	31-12-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 2, 3)	31-03-2017 (Audited)
<b>Segment revenues and profit and loss</b>						
a) Sales / Income from segments (including other income)						
Watches	53,235	57,002	50,826	161,229	153,167	202,756
Jewellery	349,678	271,076	325,500	951,525	739,310	1,023,728
Eyewear	9,037	9,854	9,065	29,958	29,633	40,580
Others	2,194	2,633	1,738	6,817	4,824	6,469
Corporate (unallocated)	1,353	1,708	882	5,449	2,533	4,633
<b>Total</b>	<b>415,497</b>	<b>342,273</b>	<b>388,011</b>	<b>1,154,978</b>	<b>929,467</b>	<b>1,278,166</b>
b) Profit / (Loss) from segments before finance costs and taxes						
Watches	8,258	9,140	5,287	22,274	12,633	13,843
Jewellery	38,472	36,758	33,428	109,107	75,632	103,872
Eyewear	(442)	135	(294)	10	202	1,278
Others	(1,230)	(1,315)	(1,028)	(3,156)	(2,542)	(4,080)
Corporate (unallocated)	(1,689)	(834)	(1,889)	(2,853)	(6,340)	(7,858)
	<b>43,369</b>	<b>43,884</b>	<b>35,504</b>	<b>125,381</b>	<b>79,585</b>	<b>107,055</b>
Finance costs	1,036	1,434	840	3,528	2,890	3,713
<b>Profit before taxes</b>	<b>42,333</b>	<b>42,450</b>	<b>34,664</b>	<b>121,853</b>	<b>76,695</b>	<b>103,342</b>
c) Segment assets and liabilities						
Segment assets						
Watches	138,031	129,538	131,280	138,031	131,280	120,752
Jewellery	489,566	628,295	429,442	489,566	429,442	455,356
Eyewear	28,351	29,311	20,229	28,351	20,229	22,150
Others	5,690	6,323	6,011	5,690	6,011	4,668
Corporate(Unallocated)	244,649	167,928	143,336	244,649	143,336	228,603
<b>Total</b>	<b>906,287</b>	<b>961,395</b>	<b>730,298</b>	<b>906,287</b>	<b>730,298</b>	<b>831,529</b>
Segment liabilities						
Watches	50,803	50,095	53,225	50,803	53,225	50,646
Jewellery	344,556	393,274	262,735	344,556	262,735	337,789
Eyewear	8,147	8,126	8,383	8,147	8,383	8,254
Others	2,328	3,411	3,532	2,328	3,532	1,619
Corporate(Unallocated)	10,519	52,571	2,254	10,519	2,254	2,244
<b>Total</b>	<b>416,353</b>	<b>507,477</b>	<b>330,129</b>	<b>416,353</b>	<b>330,129</b>	<b>400,552</b>



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# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## Notes:

- 1 The financial results of Titan Company Limited ("the Company") have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Amendment Rules, 2016.
- 2 The Honorable High Court of Madras *vide* its order dated February 13, 2017 has approved the scheme of arrangement between Titan Engineering & Automation Limited (transferee), a Wholly Owned Subsidiary of the Company and the Company to transfer all assets and liabilities of Precision Engineering Division (PED) of the Company to the transferee effective April 1, 2015. Consequently, all assets and liabilities of the PED have been transferred to the transferee on the date of transition after giving effect to adjustments as required under Ind AS 101. Profits and losses for all periods from April 1, 2015 are also transferred to the transferee. Hence, figures for the quarter and nine months ended December 31, 2016 excludes the results of PED.

### 3 Exceptional items:

(a) The Company had announced Early Retirement Scheme-Uttarakhand Units, 2017 (ERS) to its employees during the quarter ended June 30, 2017. The expenses relating to the same being exceptional are classified accordingly and accounted for in the respective periods. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the quarter ended December 31, 2017, September 30, 2017 and nine months ended December 31, 2017:

Segment	₹ lakh		
	3 months ended 31-12-2017	3 months ended 30-09-2017	9 months ended 31-12-2017
Watches	8,258	9,140	23,269
Jewellery	38,472	36,823	109,207
Eyewear	(442)	135	10
Others	(1,230)	(1,315)	(3,156)
	45,058	44,783	129,329
Corporate (Unallocated)	(1,689)	(834)	(2,853)
	43,369	43,949	126,476

(b) The Company had announced Voluntary Retirement Scheme(VRS) to its employees during the quarter ended June 30, 2016. The expenses relating to the same being exceptional are classified accordingly and accounted for in the respective period. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the quarter and nine months ended December 31, 2016 and year ended March 31, 2017:

Segment	₹ lakh		
	3 months ended 31-12-2016	9 months ended 31-12-2016	Year ended 31-03-2017
Watches	5,319	19,111	20,441
Jewellery	33,428	76,982	105,305
Eyewear	(267)	590	1,687
Others	(1,028)	(2,542)	(4,080)
	37,452	94,141	123,353
Corporate (Unallocated)	(1,888)	(5,142)	(6,661)
	35,564	88,999	116,692

- 4 Revenue from operations for the periods up to June 30, 2017 includes excise duty on goods sold. With the implementation of Goods and Service Tax (GST) in India w.e.f. July 01, 2017, excise duty has subsumed into GST and hence, revenue from operations for the period from July 01, 2017 does not include excise duty.
- 5 Other operating revenue includes a) Sale of precious / semi-precious stones, b) Sale of gold / platinum, c) Government grant and d) Scrap sales. Government grant pertains to the budgetary support under Goods and Service Tax (GST refund) for the existing eligible units under the different industrial promotion schemes.
- 6 The Company is structured into four verticals namely Watches, Jewellery, Eyewear and Others where "Others" include Accessories, Fragrances and Sarees. Accordingly, the Company has presented its segment results under these business segments in the manner consistent with the internal reporting to the chief operating decision maker (CODM).
- 7 The Company uses derivative financial instruments (hedging instruments) to manage risks associated with gold price fluctuations relating to certain highly probable forecasted transactions (sales). The hedging instruments are initially measured at fair value and are remeasured at subsequent reporting dates. Changes in the fair value of these hedging instruments designated and effective as hedges of future cash flows are routed through Other Comprehensive Income. On occurrence of the forecast transaction (sales), the effective portion of these derivatives are adjusted against the sales (underlying hedged item) and ineffective portion is recognized as an expense in the Statement of profit and loss.
- 8 The statutory auditors have carried out limited review of the unaudited financial results for the quarter and nine months ended December 31, 2017 and have issued an unqualified review report. The unaudited financial results for the periods prior to the quarter ended September 30, 2017 were reviewed/ audited (as applicable) by the then statutory auditors.
- 9 The comparative figures have been regrouped/reclassified, where necessary to confirm to the current period's presentation.
- 10 The unaudited financial results of the Company for the quarter and nine months ended December 31, 2017 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on February 1, 2018.

For and on behalf of the Board of Directors



BHASKAR BHAT  
Managing Director

Place: Bengaluru  
Date: February 1, 2018



# B S R & Co. LLP

Chartered Accountants

Maruthi Info-Tech Centre  
11-12/1 Inner Ring Road  
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Bangalore 560 071 India

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Fax +91 80 7134 7999

## Limited Review Report on quarterly and year to date unaudited consolidated financial results of Titan Company Limited pursuant to the regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

### To the Board of Directors of Titan Company Limited

We have reviewed the accompanying statement of unaudited consolidated financial results (“the Statement”) of Titan Company Limited (“the Company”), its subsidiaries, associate and joint venture (collectively referred to as ‘the Group’) (Refer to Annexure I), for the quarter ended 31 December 2017 and year to date results for the period 1 April 2017 to 31 December 2017, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Regulations, 2015”). Attention is drawn to the fact that the consolidated financial results for the quarter ended 31 December 2016 and year to date results for the period 1 April 2016 to 31 December 2016 are not audited/ reviewed. This Statement is the responsibility of the Company’s Management and has been approved by the Board of Directors on 1 February 2018. Our responsibility is to issue a report on these consolidated financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

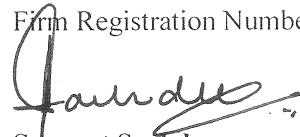
Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

The consolidated financial results for the year ended 31 March 2017 included in the Statement and the consolidated financial results for the quarter ended 30 June 2017 were audited/reviewed earlier by the then statutory auditors of the Company whose reports have been furnished to us and have been relied upon by us for the purpose of our review of the Statement.

for **B S R & Co. LLP**

Chartered Accountants

Firm Registration Number: 101248W/W-100022



**Supreet Sachdev**

Partner

Membership Number: 205385

Place: Bengaluru

Date: 1 February 2018

**Annexure I to the Limited Review Report**

List of entities included in the unaudited consolidated financial results:

<b>Entity</b>	<b>Relationship</b>
Titan Company Limited	Holding Company
Titan TimeProducts Limited	Subsidiary
Titan Engineering & Automation Limited	Subsidiary
Carat Lane Trading Private Limited	Subsidiary
Favre Leuba AG, Switzerland	Subsidiary
Titan Watch Company Limited, Hong Kong	Subsidiary of Favre Leuba AG, Switzerland
Green Infra Wind Power Theni Limited	Associate
Montblanc India Retail Private Limited	Joint Venture







# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456  
3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

₹ lakh

### PART I

Particulars	3 months ended			9 months ended		Year ended
	31-12-2017 (Unaudited)	30-09-2017 (Unaudited)	31-12-2016 (Not subjected to review/ audit) (Refer note 9)	31-12-2017 (Unaudited)	31-12-2016 (Not subjected to review/ audit) (Refer note 9)	31-03-2017 (Audited)
I. Revenue from operations (Refer note 5,6)						
- Sale of products/ services	422,341	344,806	396,465	1,166,741	946,736	1,302,507
- Other operating revenue	5,143	4,881	1,882	12,562	4,757	7,509
II. Other income	2,132	2,083	1,661	7,040	4,069	7,049
<b>III. Total income (I +II)</b>	<b>429,616</b>	<b>351,770</b>	<b>400,008</b>	<b>1,186,343</b>	<b>955,562</b>	<b>1,317,065</b>
IV. Expenses:						
Cost of materials and components consumed	173,226	342,784	218,097	753,213	592,199	857,271
Purchase of stock-in-trade	52,830	57,899	29,747	165,964	77,487	117,016
Changes in inventories of finished goods, stock-in-trade and work-in-progress	95,535	(144,095)	54,264	(41,876)	15,072	(31,371)
Excise duty on sale of goods	-	-	3,511	3,618	8,406	12,130
Employee benefits expense	22,387	21,243	20,435	64,696	59,159	79,386
Finance costs	1,092	1,452	794	3,621	2,878	3,774
Depreciation and amortisation expense	3,492	3,103	2,890	9,548	8,303	11,053
Advertising	15,760	11,416	13,230	39,149	34,012	46,295
Other expenses	25,504	18,252	24,208	73,617	75,184	113,740
<b>IV. Total expenses</b>	<b>389,826</b>	<b>312,054</b>	<b>367,176</b>	<b>1,071,550</b>	<b>872,700</b>	<b>1,209,294</b>
V. Profit before exceptional item and tax (III - IV)	39,790	39,716	32,832	114,793	82,862	107,771
VI. Exceptional item (Refer note 4)	-	65	60	1,095	10,046	10,269
VII. Profit before tax (V - VI)	39,790	39,651	32,772	113,698	72,816	97,502
VIII. Tax expense:						
Current tax	10,431	12,311	10,131	33,492	22,215	30,211
Deferred tax (asset)/liability	1,161	(424)	(610)	366	(1,412)	(2,614)
<b>VIII. Total tax</b>	<b>11,592</b>	<b>11,887</b>	<b>9,521</b>	<b>33,858</b>	<b>20,803</b>	<b>27,597</b>
IX. Profit for the period (VII-VIII)	28,198	27,764	23,251	79,840	52,013	69,905
X. Share of Profit/ (Loss)						
- Associate	(1)	(2)	7	(5)	21	28
- Jointly controlled entity	(36)	31	(35)	(84)	(124)	(205)
XI. Net profit for the period (X+X)	28,161	27,793	23,223	79,751	51,910	69,728
XII. Other comprehensive income						
(i) Items that will not be reclassified to the statement of profit and loss						
- Remeasurement of employee defined benefit plans	1,273	699	97	1,192	(1,761)	(1,316)
- Income-tax on (i) above	(333)	(193)	(184)	(342)	503	365
(ii) Items that will be reclassified to the statement of profit and loss						
- Effective portion of gain or loss on designated portion of hedging instruments in a cash flow hedge	3,189	(5,125)	9,434	(2,581)	14,369	3,411
- Exchange differences in translating the financial statements of foreign operations	(103)	43	(77)	38	(88)	(117)
- income-tax on (ii) above	(924)	1,486	(2,736)	749	(4,167)	(982)
<b>XII. Total other comprehensive income</b>	<b>3,102</b>	<b>(3,090)</b>	<b>6,534</b>	<b>(944)</b>	<b>8,856</b>	<b>1,361</b>
XIII. Total comprehensive income (XI+XII)	31,263	24,703	29,757	78,807	60,766	71,089
Profit for the period attributable to:						
- Owners of the Company	28,796	28,385	23,693	81,506	52,713	71,147
- Non-controlling interest	(635)	(592)	(470)	(1,755)	(803)	(1,419)
<b>Other comprehensive income for the period attributable to:</b>	<b>28,161</b>	<b>27,793</b>	<b>23,223</b>	<b>79,751</b>	<b>51,910</b>	<b>69,728</b>
- Owners of the Company	3,102	(3,090)	6,534	(944)	8,856	1,370
- Non-controlling interest	-	-	-	-	-	(9)
<b>Total comprehensive income for the period attributable to:</b>	<b>31,263</b>	<b>24,703</b>	<b>29,757</b>	<b>78,807</b>	<b>60,766</b>	<b>71,089</b>
- Owners of the Company	31,898	25,295	30,227	80,562	61,569	72,517
- Non-controlling interest	(635)	(592)	(470)	(1,755)	(803)	(1,428)
XIV. Paid up equity share capital (face value ₹ 1 per share):	8,878	8,878	8,878	8,878	8,878	8,878
XV. Other equity:						
XVI. Earnings per equity share of ₹ 1: (based on net profit for the period (XI) Basic and diluted (not annualised) in ₹	3.17	3.13	2.62	8.98	5.85	7.85

See accompanying notes to the consolidated financial results



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# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

SEGMENT INFORMATION

₹ lakh

Particulars	3 months ended			9 months ended		Year ended
	31-12-2017 (Unaudited)	30-09-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 9)	31-12-2017 (Unaudited)	31-12-2016 (Unaudited) (Refer note 9)	31-03-2017 (Audited)
<b>Segment revenues and profit and loss</b>						
a) Sales / Income from segments (including other income)						
Watches	53,546	57,175	51,254	161,901	153,699	203,551
Jewellery	356,986	274,820	330,417	967,027	746,218	1,034,874
Eyewear	9,037	9,854	9,065	29,958	29,633	40,580
Others	8,695	8,212	8,390	22,008	23,479	33,431
Corporate (unallocated)	1,352	1,709	882	5,449	2,533	4,629
<b>Total</b>	<b>429,616</b>	<b>351,770</b>	<b>400,008</b>	<b>1,186,343</b>	<b>955,562</b>	<b>1,317,065</b>
b) Profit / (Loss) from segments before finance costs and taxes						
Watches	6,864	8,263	4,356	19,117	10,487	11,035
Jewellery	36,630	34,846	32,009	103,801	73,331	99,796
Eyewear	(442)	135	(294)	10	201	1,278
Others	(480)	(1,308)	(340)	(2,755)	(1,985)	(2,971)
Corporate (unallocated)	(1,727)	(804)	(1,993)	(2,943)	(6,443)	(8,039)
	<b>40,845</b>	<b>41,132</b>	<b>33,538</b>	<b>117,230</b>	<b>75,591</b>	<b>101,099</b>
Finance costs	1,092	1,452	794	3,621	2,878	3,774
<b>Profit before taxes including share from Associate and Jointly controlled entity</b>	<b>39,753</b>	<b>39,680</b>	<b>32,744</b>	<b>113,609</b>	<b>72,713</b>	<b>97,325</b>
<b>c) Segment assets and liabilities</b>						
<b>Segment assets</b>						
Watches	143,854	135,578	132,970	143,854	132,970	124,118
Jewellery	590,742	668,404	442,985	530,742	442,985	498,973
Eyewear	28,351	29,311	20,229	28,351	20,229	22,150
Others	42,476	40,323	33,878	42,476	33,878	36,612
Corporate(Unallocated)	168,051	92,693	135,929	168,051	135,929	158,561
<b>Total</b>	<b>913,474</b>	<b>966,309</b>	<b>765,991</b>	<b>913,474</b>	<b>765,991</b>	<b>840,414</b>
<b>Segment liabilities</b>						
Watches	51,207	50,511	53,572	51,207	53,572	51,129
Jewellery	353,616	399,387	267,399	353,616	267,399	343,464
Eyewear	8,147	8,126	8,383	8,147	8,383	8,254
Others	13,872	12,877	30,586	13,872	30,586	9,773
Corporate(Unallocated)	10,519	52,570	2,211	10,519	2,211	2,246
<b>Total</b>	<b>437,361</b>	<b>523,471</b>	<b>362,151</b>	<b>437,361</b>	<b>362,151</b>	<b>414,866</b>



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# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456  
3, SIFCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## Notes:

- 1 Standalone unaudited financial results for the quarter and nine months ended December 31, 2017 can be viewed on the website of the Company, National Stock Exchange of India Limited (NSE) and BSE Ltd. Information of standalone unaudited financial results of the Company in terms of Regulation 47(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations") is as under:

Particulars	3 months ended			9 months ended		Year ended
	31-12-2017 (Unaudited)	30-09-2017 (Unaudited)	31-12-2016 (Unaudited)	31-12-2017 (Unaudited)	31-12-2016 (Unaudited)	31-03-2017 (Audited)
Revenue from operations	413,657	340,228	386,746	1,148,334	925,716	1,271,689
Profit before tax	42,333	42,450	34,664	121,853	76,694	103,342
Net profit for the period (after tax)	30,821	30,564	25,306	88,075	56,115	76,186
Total comprehensive income	33,941	27,399	32,004	87,121	65,180	77,732

- 2 The financial results of the Group have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Amendment Rules, 2016.

- 3 The above consolidated financial statements includes results of:

### Subsidiaries

Titan TimeProducts Limited  
Favre Leuba A G, Switzerland  
Titan Engineering & Automation Limited  
Titan Watch Company Limited, Hong Kong  
(100% subsidiary of Favre Leuba A G)  
Carat Lane Trading Private Limited (w.e.f. August 3, 2016)

### Jointly controlled entity

Montblanc India Retail Private Limited

### Associate Company

Green Infra Wind Power Theri Limited

- 4 Exceptional items:

(a) The Group had announced Early Retirement Scheme-Uttarakhand Units, 2017 (ERS) to its employees during the quarter ended June 30, 2017. The expenses relating to the same being exceptional are classified accordingly and accounted for in the respective periods. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the quarter ended December 31, 2017, September 30, 2017 and nine months ended December 31, 2017:

Segment	3 months ended		
	31-12-2017	30-09-2017	31-12-2017
Watches	6,864	8,263	20,112
Jewellery	36,630	34,911	103,901
Eyewear	(442)	135	10
Others	(480)	(1,308)	(2,755)
	42,572	42,001	121,268
	(1,727)	(804)	(2,943)
Corporate (Unallocated)	40,845	41,197	118,325

(b) The Company had announced Voluntary Retirement Scheme(VRS) to its employees during the quarter ended June 30, 2016. The expenses relating to the same being exceptional are classified accordingly and accounted for in the respective period. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the quarter and nine months ended December 31, 2016 and year ended March 31, 2017:

Segment	3 months ended		
	31-12-2016	31-12-2016	Year ended 31-03-2017
Watches	4,388	16,965	17,633
Jewellery	32,009	74,681	101,229
Eyewear	(267)	589	1,687
Others	(540)	(1,383)	(2,339)
	35,590	90,882	118,210
	(1,922)	(5,245)	(6,842)
Corporate (Unallocated)	33,598	85,637	111,368

- 5 Revenue from operations for the periods up to June 30, 2017 includes excise duty on goods sold. With the implementation of Goods and Service Tax (GST) in India w.e.f. July 01, 2017, excise duty has subsumed into GST and hence, revenue from operations for the period from July 01, 2017 does not include excise duty.

- 6 Other operating revenue includes a) Sale of precious / semi-precious stones, b) Sale of gold / platinum, c) Government grant and d) Scrap sales. Government grant pertains to the budgetary support under Goods and Service Tax (GST refund) for the existing eligible units under the different industrial promotion schemes.

- 7 The Group is structured in to four verticals namely Watches, Jewellery, Eyewear and Others where "Others" include Precision Engineering, Machine Building, Accessories, Fragrances and Sarees. Accordingly, the Company has presented its segment results under these business segments in the manner consistent with the internal reporting to the chief operating decision maker (CODM).

- 8 The Company uses derivative financial instruments (hedging instruments) to manage risks associated with gold price fluctuations relating to certain highly probable forecasted transactions (sales). The hedging instruments are initially measured at fair value and are remeasured at subsequent reporting dates. Changes in the fair value of these hedging instruments designated and effective as hedges of future cash flows are routed through Other Comprehensive Income. On occurrence of the forecast transaction (sales), the effective portion of these derivatives are adjusted against the sales (underlying hedged item) and ineffective portion is recognized as expense in the Statement of profit and loss.

- 9 The statutory auditors have carried out limited review of the financial results for the quarter and nine months ended December 31, 2017. The consolidated financial results for the year ended March 31, 2017 and the consolidated financial results for the quarter ended June 30, 2017 were audited/ reviewed earlier by the then statutory auditors of the Company. The Company has opted to submit the unaudited consolidated financial results. The financial results of the Group for the quarter and period ended December 31, 2016 have been drawn up for the first time in accordance with the SEBI Regulations. Therefore, the unaudited results for the quarter and period ended December 31, 2016 were not subject to either review or audit.

- 10 The comparative figures have been regrouped/reclassified, where necessary to confirm to the current period's presentation.

- 11 The unaudited financial results of the Group for the quarter and nine months ended December 31, 2017 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on February 1, 2018.

for and on behalf of the Board of Directors

BHASKAR BHAT  
Managing Director

Place: Bengaluru  
Date: February 1, 2018

